

21 December 2009

Watts Consulting EOOD

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To Whom it may concern:

Reference Nikolay Traykov

Dear Madam/Sir,

It's a pleasure to recommend you my business associate Nikolay Traykov. As Lead Director of Watts Group PLC offices in Sofia and Paris, I have worked closely with Nikolay for almost two years. As a Project Manager and a Project Architect Nikolay has managed developments for more than two hundred thousand sq.m of built-up area for the Watts Sofia office.

Watts is a leading independent consultancy delivering world-class technical services to the property and construction industry in Europe. Watts is strongly focused on three specific service offerings: technical due diligence, project management and consultancy, project administration, offering advice at every stage of the property lifecycle. Watts offers pan-European coverage to its clients with offices in Barcelona, Belfast, Berlin, Birmingham, Bristol, Dublin, Düsseldorf, Edinburgh, Frankfurt, Glasgow, The Hague, Leeds, London, Madrid, Manchester, Munich, Paris, Sofia and Stockholm, and further strategic alliances with several other firms throughout continental Europe. The Sofia office is currently in charge of all of Eastern Europe, Russia and Turkey. I'm the Lead Director of Sofia and Paris offices, American born and have been working within the Bulgarian market since 1997.

Nikolay is responsible for a wide range of tasks – from coordinating design and client presentations to managing project administration, from leading a team of architects and engineers to meeting with clients. As a good team leader he is able to face the challenges of respecting the short deadlines and to handle team organization, meetings, presentations, correspondence, reports and distribution of the work. He is effectively managing and solving problems during project and development monitoring, project administration, construction supervision, space planning, design development, client liaison, team organization.

Nikolay is working as a project manager/ project architect/ space planner/ coordinator on projects like:

• **Sofia Airport Center – Buildings B01& B03**

Client: Tishman International

Location: Sofia, Bulgaria

Phase: Project and Development Monitoring/ Space planning

Built-up area: 14 560 sq.m

• **Kraft Foods Svoqe Factory**

Client: Kraft Foods Bulgaria

Location: Svoqe, Bulgaria

Phase: Project and Development Monitoring/ Survey

Built-up area: 75 300 sq.m

• **Mall of Sofia**

Client: GE Commercial Finance Real Estate

Location: Sofia, Bulgaria

Phase: Development Monitoring/ Project Management

Built-up area: 35 600 sq.m

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Our reference: JL/NT/211209/2.1

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• **BUFO Film and TV Studio in Dolna Malina**

Client: Studio Development Group

Location: Dolna Malina, Bulgaria

Phase: Development Monitoring/ Project Management

Built-up area: 5 450 sq.m

Nikolay has international professional experience as an architect and a project manager. He is well versed with technology and has excellent computer skills, software knowledge and the know-how to manage technical information. He has liaised with specialist companies, manufacturers, suppliers and government administration for many jobs, and managed a wide-ranging team for fast moving projects. Nikolay has good professional attitude and is persistent in undertaking his tasks. He is a valued team leader, young, eager, has excellent communication skills and get along with team members and clients really well.

I have the pleasure in recommending him to any future employer and wish him success with his future career.

Yours Sincerely,



John Laskowski, FRICS
Lead Director

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